



## Terry Talken



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Terry joined Kansas Fiber Network, LLC as Director of Finance in July 2017.

As Director of Finance, Terry Talken places a high priority on maintaining the integrity of the accounting records to ensure accurate reporting of historical results and provide the basis for sound business planning and decision support analyses.

Terry has 20 years of telecommunication industry experience in a variety of finance, regulatory, and accounting roles. He has worked as a finance professional for a large, publicly-traded telecommunications provider and as a Certified Public Accountant (CPA) with a firm specializing in providing audit and consulting services for independent local exchange carriers and their subsidiaries.

Terry held management and subject matter expert roles within Sprint. As a Finance lead for the Wholesale Wireless Services organization; his responsibilities included setting pricing strategy, structuring offers, and drafting formal written proposals and contracts for Mobile Virtual Network Operators (MVNOs) and Internet of Things (IOT) operators. Terry also had wireless and wireline network-centric roles in financial planning and analysis, budgeting, decision support, and costing. During which, he authored network unit cost models for both Sprint's wireless and wireline networks that supported regulatory proceedings, voice and data pricing exercises, and business cases for large strategic transactions and network upgrades. Terry was an expert witness on network economics and unit cost modeling for state and federal regulatory proceedings. His responsibilities included understanding the economics of wireless and wireline networks, drafting written testimony, and actively participating in regulatory proceedings.

Terry also practiced as a Certified Public Account (CPA) performing GAAP audits for Baird, Kurtz & Dobson and later for Frederick & Warinner (now Moss Adams). While with Frederick & Warinner, Terry prepared cost separation studies and performed regulatory consulting services in addition to GAAP audits of independent local exchange carriers as well as telecommunications holding companies with wireless provider and engineering services subsidiaries.

In addition to his professional responsibilities, Terry enjoys spending time with family and whenever possible taking time to run, hike, and attend college sporting events.

Terry earned a CPA certificate and practiced as a CPA for eight years. He earned a BSBA Accounting from the University of Missouri, Columbia and a MBA with an emphasis in Finance from the University of Missouri, Kansas City.